

Eng. Mohammed S. Bataineh Chairman, AmCham – Jordan Host & Session III Chair

Mohammed Bataineh holds a degree in Architecture from the University of Texas. After working with Bechtel Corporation and Jafar Tukan Architects & Engineers in Amman, Mr. Bataineh founded his own company in 1982 and has been responsible for procuring, planning, managing and in some cases executing a variety of projects including multipurpose developments in the Middle East, the Far East and Europe.

In 1995 he led an international team of top developers and investors and produced a master economic development plan for the Jordan Rift Valley multi-modal industrial corridor from the Gulf of Aqaba to the Dead Sea.

In 2000 Mr. Bataineh became part of a team assembled by order of His Majesty King Abdullah II to come up with a vision and plan for developing the Aqaba region. The plan formed the basis of the Aqaba Special Economic Zone (ASEZ) – an integrated development project adopted today.

Mr. Bataineh is a principal in the **Yatagan Consortium** which takes a lead on projects focused on the critical nexus of sustainable food, energy, and water in Jordan and the region.

As Chairman and CEO of **AgriJordan**, Mr. Bataineh headed the initiative that aims to create a paradigm shift in the agricultural industry in Jordan by pioneering the application of best practices that optimize water consumption, achieve higher yields and higher exportable quality of agriculture produce, and create local employment opportunities, using multi-span greenhouses, net-houses and an on-site grading and packing facilities. The company has started the roll-out phase forming strategic partnerships and alliances with farmers to create the necessary shift in the agricultural sector in Jordan.

Mr. Bataineh is a member of several business and professional organizations and is a founding member and current Chairman of the American Chamber of Commerce in Jordan, the Jordan Education for Employment (EFE) and is the honorary Chairman for the Awj Autism Center. He also previously served on several boards including Bank al Etihad, and the Jordan Investment Commission.



Jay Collins
Vice Chairman, Corporate and Investment Banking, Citi
Speaker - Session I

Jay Collins, Vice Chairman of Corporate and Investment Banking, is Citi's senior banker for governments. He has covered clients around the world in every sector and run transactions across the full product spectrum of Citi. Jay has advised governments and corporations on large scale financings and M&A on every continent.

Over the course of his career, Jay has advised 54 different governments on privatizations, liability management and funding solutions, infrastructure finance, Market's solutions, structured products and derivatives, and electronic banking services, including a wide range of digital solutions. He has been a Senior Credit Officer of the Firm since 2006.

Jay was Global Head of Citi's Public Sector Group from 2005-2011 where he had day to day management responsibility for Citi's business with central banks, finance ministries, pensions, sovereign wealth funds, cities and other government, quasi-government and supranational entities. From 2006-2007, Jay was also Global Head of Infrastructure for Citi.

From 2001- 2005, Jay was Head of Central and Eastern Europe, Middle East and Africa (CEEMEA) for Global Banking at Citi. His London based responsibilities included managing the coverage effort for Investment Banking, Emerging Markets Corporate Banking, and Global Relationship Banking in the region. He also had responsibility for Islamic Finance.

Prior to his CEEMEA position, Jay was Deputy Head and the senior foreigner in Nikko Citigroup's Investment Banking Division in Tokyo, Japan. He has also served as Chief Operating Officer for the Latin America Region. In addition to his deal responsibilities, Jay managed Salomon Brother's joint ventures in Brazil, Chile and Argentina.



Dr. Loay M. Sehwail Chairman, Jordan Industrial Estate Company Session Chair - Session I

Dr. Loay M. Sehwail, a Businessman and Entrepreneur holding a PhD degree in Industrial Engineering & Management from Oklahoma State University.

Dr. Sehwail has a solid established leadership record in different sectors: Industrial estates development and management, FINTECHS, banking, investment and manufacturing operations with valuable investment leadership and private sector development expertise in particular.

Dr. Sehwail is currently leading several organizations in multiple sectors (Finance, Real Estate, Technology) with wide relations in public and private sector in Jordan and Internationally. Dr. Sehwail is also currently the Chairman of Jordan Industrial Estates Company (JIEC) representing the Government of Jordan (GOJ) on JIEC Board. He also had around 10 years' experience in the United States working for Fortune 500 companies such as General Dynamics, Conoco-Philips, Shell, Black and Decker and Xerox, with a focus on manufacturing operational excellence.

Dr. Sehwail has been an active board member in many private and public institutions (2008-2017) such as: Jordan Dubai Islamic Bank (JDIB), Jordan Enterprise Development Corporation (JEDCO), Mafraq Development Zone, Jordan Institution for Standards and Metrology (JISM), and Jordan Investment Board (JIB).



Zoë Harries
Director Marketing & Business Development, Investment Consulting
Associates

Speaker - Session I

Born in South Africa and based in The Netherlands, Zoë is an FDI expert and ICA's international business developer, project and marketing director.

Her responsibilities include marketing ICA's services, brand management, project management, business development and providing seminars and trainings as well as supporting private and public sector clients with branding and marketing their investment location through (digital) marketing, PR and social media strategies.

Countries worked in/for include: Netherlands, United States., United Arab Emirates, Jordan, Belgium, Mexico, South Africa, Cayman Islands, Uruguay, Bangladesh, Panama, Qatar, Iraq, Curação and St. Lucia.



## Dr. Wissam Rabadi Chief of Party, The USAID Jordan Competitiveness Program Speaker - Session I

Dr. Rabadi is an executive with over 20 years of experience in Strategic Management, Entrepreneurship Support, Investment and Innovation Management.

Currently, the Chief of Party for the USAID Jordan Competitiveness Program (JCP) with the objective of enhancing the competitions of Jordanian Private Sector in the knowledge economy (ICT, CleanTech, Healthcare services). Dr. Rabadi held several academic positions at Princess Sumaya University for Technology (PSUT), the American University in Dubai (AUD), the University of Houston and at the Center for Research in Electro-Optics and Laser (CREOL) in Florida, USA. He also carried several consulting engagements with the World Bank, European Investment Bank and EU.

Dr. Rabadi holds a B.S. in Electrical Engineering from the University of Jordan, a Ph.D. in Electrical and Computer Engineering from the University of Central Florida in Orlando, Florida and an MBA from the University of Texas in Austin.



Benjamin Herzberg
Senior Private Sector Specialist - Equitable Growth, Finance, and
Institutions at the World Bank Institute

Speaker - Session I

Benjamin Herzberg is Program Lead, Private Sector Engagement for Good Governance (PSGG) at the World Bank Institute. Before joining, he was Senior Private Sector Development Specialist in the joint World Bank / IFC Investment Climate Department, where he was the Global Product Leader on Public-Private Dialogue. He also led the incubation of a new Global Practice on Competitive Industries in 2010-11 and directed Investment Generation programs in Europe and Central Asia out of Vienna, Austria in 2009-2010. Beforehand, he worked in Bosnia and Herzegovina at the Office of the High Representative on participatory reform making and at the OSCE on stimulating the SME sector. Previously he worked in the private sector in France (banking), Israel (biotechnology) and the USA (high-technology).

Herzberg holds a post-graduate degree in Geography and Environment from the Université des Sciences et Techniques, and a Suma Cum Laude Master's degree in Geography from the Université de la Sorbonne, France.



Gideon Maltz
Executive Director, Tent Foundation
Speaker - Session II

Gideon Maltz is the Executive Director of the Tent Foundation. He previously served as deputy chief of staff to Ambassador Samantha Power at the U.S. mission to the United Nations; director of human rights and multilateral affairs at the U.S. National Security Council; and senior advisor to the Administrator of the U.S. Agency for International Development.

Prior to government service, Gideon worked as an attorney in the international trade practice of Hogan Lovells and as a consultant at McKinsey & Company. He has also served as a Junior Fellow at the Carnegie Endowment for International Peace and a Predoctoral Fellow at Stanford's Center for Democracy, Development, and Rule of Law.



K. S. Sanal Kumar Chairman & Managing Director, Classic Fashion Apparel Industry Ltd. Co., Jordan

Speaker - Session III

Mr. Sanal Kumar is the founding Chairman and Managing Director of the Classic Group of Companies that has multinational bases and operations. The Group has notable presence in the garment sector of Jordan, land development and construction sector of Jordan and UAE, travel sector of Jordan, IT sector of India and cladding and glazing sector of Middle East. The Group supplies products to leading international supply chains and reputed global brands. When they started their operations in Jordan in the year 2000 – 2003, as Jordan Mediterranean Resources Apparel Industries Ltd., Ad Dulyl, Mr. Sanal Kumar was appointed the GM there.

In 2003, he started his own factory, Classic Fashion Industry Ltd. Co., in Jordan. He continues to be its Chairman and Managing Director. He has started an offshore unit of Classic Fashion in Vietnam, a procurement unit in China and Athlux Design Studio in USA and started several other enterprises like Royal United Metal & Glass LLC, Ajman, UAE, in the Cladding and Glazing sector, Classic Wave Contracting LLC, Dubai, and Classic Builders and Developers Ltd. Co., Jordan in the Development and Construction sector Classic Tours and Travels Ltd. Co., Jordan, in the Travel and Tourism sector and Classic Technologies and Business Solutions Pvt. Ltd., India, in the IT sector.



Ahmad Khalifeh General Manager, Jordan Bromine Speaker – Session III

Ahmad Khalifeh is the General Manager of Jordan Bromine Company (JBC), a position he assumed in 2003. Prior to this, Mr. Khalifeh served as JBC's Chief Financial Officer and as Deputy General Manager upon joining the Company in 1999. In addition to his work at JBC, Mr. Khalifeh is Regional VP for Middle East & India Operations at Albemarle, a position he has held since April 2007 through 2014. Mr. Khalifeh is currently Vice President at Albemarle for Bromine Specialties Global Business Unit, and regional Chief Administrative Officer Middle East and India for Albemarle.

Mr. Khalifeh received his Bachelor of Science degree in Civil Engineering from Nottingham University, UK in 1979. He received his Master of Science degree in Construction Management from Birmingham University, UK in 1987. He has participated in several executive programs at Harvard, Wharton, and other leadership/operations training at international and regional institutions. Mr. Khalifeh is a board member at Saudi Specialty Chemicals Company, Albemarle Saudi Trading Company, American Chamber of Commerce (AmCham) Jordan and Abu Dhabi and EDAMA in Jordan.



Lucy M. Duncan
Founder, President and CEO of Safe Ports
Speaker – Session III

An internationally recognized businesswoman with decades of experience on the world stage, Lucy M. Duncan is founder, President and CEO of Safe Ports, headquartered in Duncan's hometown of Charleston, South Carolina. Founded in 2005, Safe Ports is both an award-winning U.S. federal contractor and a thriving commercial business. Under Ms. Duncan's leadership, Safe Ports excels in logistics, inland port development, port security; disaster relief training and preparedness, and geospatial/ environmental services. The company operates globally, with an emphasis on emerging markets or countries in transition.

In November 2017, in Amman, Jordan, Ms. Duncan joined with her teaming partners – the Mafraq Development Corporation and the Jordanian Armed Forces – to announce the development of a multi-modal logistics hub known as the Safe Ports Regional Gateway. Strategically located near both the Iraq and Syrian borders, this site expects to stimulate extraordinary economic activity between those countries, along with Israel, the Kingdom of Saudi Arabia and nations throughout the world.

Ms. Duncan began her career as founder of Diplomatic Resolutions, Inc. (DRI), an international business development and advocacy firm, representing America's leading technology companies, including Cisco Systems, Sun Microsystems, Oracle, Iridium, Microsoft, and many others.

Post 9/11, Ms. Duncan's work shifted to find new solutions for port security, which brought national and international acclaim, with multiple appearances on CNN as well as international forums. During the early 2000s, Ms. Duncan conceived of a formula named, RED RULE: Rural Economic Development driven by Reduced Urban Logistics Exposure, or developing inland ports for international freight.

While promoting RED RULE, Ms. Duncan – and eventually Safe Ports - began supporting the US military in Iraq and Afghanistan. Her team's work on behalf of the U.S. Department of Defense has led to business success and well-deserved accolades. For instance, in October 2013, Safe Ports was awarded the prestigious US Defense Logistics Agency's Best Small Business and Best Woman Owned Business awards in recognition of its perfect

performance against all metrics, in support of America's warfighters in Afghanistan. In 2016, the company received "Best Depot of the Year" for its role in operating the US Defense Logistics Depot in Guam.

Ms. Duncan is a committed philanthropist, having served as President of the Museum of the Americas, and on the boards of Spoleto USA, the Council of World Regions, the SC Medical University's Hollings Cancer Institute, the College of Charleston School of Language, Culture & World Affairs, and The Citadel's School of Humanities and Social Sciences Advisory Board, where she is currently focusing her attention on supporting the Master's Degree program in Security and Criminal Justice. Recently, Ms. Duncan joined the Board of the National Museum for First Responders to be built in Washington, DC.



Reem Khouri Founder & CEO, Kaamen Speaker – Session III

Reem Khouri is the founder and CEO of Kaamen, Arabic for "untapped potential." Kaamen is a social enterprise that aims to support organizations in designing their economic and social contracts with societies by adopting innovative, impact-driven models, programs, tools and processes for higher efficiency and revenues. Kaamen has worked in the Middle East, Asia, Africa and Latin America with governments, corporations, NGOs and social enterprises. Reem is also an Associate at 3BL Associates, a people and planet strategy consultancy, and Faculty at Amani Institute in Nairobi, Kenya.

Reem serves on numerous global and regional boards. She was recognized as one of the World's 100 Most Influential Arabs Under 40 by Arabian Business Magazine and is a Young Global Leader of the World Economic Forum.



Joan M. Larrea
CEO, Convergence Blending Global Finance
Speaker – Session III

Joan M. Larrea brings to Convergence 20 years of experience in emerging markets investing. Prior to joining Convergence, she led the U.S. Overseas Private Investment Corporation's (OPIC) efforts to partner with philanthropic and private investors to increase capital flows to OPIC's target markets. While at OPIC, she also directed a pilot program to finance smaller, high impact, and innovative funds, many of which drew on blended finance structures. Before OPIC, Joan served as a managing director on the emerging markets team at Global Environment Fund, an asset manager dedicated to the energy, environmental, and natural resource sectors. She began her career as an investment officer at International Finance Corporation, where she concluded pioneering transactions in a variety of infrastructure and manufacturing sectors across Asia.



Rose Alissi CEO, AmCham - Jordan

With more than 24 years of experience in leadership positions, Alissi is currently the Chief Executive Officer (CEO) of The American Chamber of Commerce in Jordan (AmCham-Jordan). Alissi helped AmCham-Jordan in solidifying the organization's presence within Jordan building on the previous success of the organization.

Prior to Ms. Alissi's current position, Rose held multiple appointments from Vice President of Jordan Dubai Capital to General Manager of International Fairs Promotion (IFP) of Jordan, a trade promotion company. Building on her experience in education and capacity building, Alissi worked as the National Program Coordinator of the Start and Improve Your Business (SIYB) and Expand Your Business (EYB) Programs, an (ILO) and (UNDP) SME Development program. She also worked as a lecturer at the University of Jordan and Princess Sumaya University, after which she worked as a consultant for the USAID/ Tourism development project in addition to other business development and policy consultancy. A social entrepreneur, Alissi served on international and local NGO boards such as Operation Smile and Save the Children.



## Raghad Alkhojah Deputy CEO, Head of Business Development, AmCham - Jordan

Raghad AlKhojah is the Business Development Manager at the American Chamber of Commerce in Jordan. She has had an illustrious career in various corporate, international and governmental bodies spanning 29 years. Early in her career, AlKhojah was the program manager for the International Federation of Red Cross and RCS in Geneva and Iraq, going on to become deputy general secretary of the Jordan Red Crescent Society. She also served as a Chief Executive Officer of the Garment design and Training Services Centre in Jordan, and the Chief Executive Officer of the Jordan Garment Exporters Association. AlKhojah then took on the role of project consultant at the European Union, then CEDAW training consultant for International Women's Rights Action Watch, and a training consultant for the United Nations Development Project.

Raghad also served as a member of the Innovation and Research Incubators Center (Steering Committee) and the Jordan chamber of Commerce in Agadir Agreement, representing the private sector.



Lana Nimri Legal Advisor, Head of FTA & Policy Unit, AmCham - Jordan

Lana Nimri is a highly skilled and experienced practitioner with over 15 years of national and international experience. Practicing Lawyer holds an LLB (J.D.) from Jordan and an LLM from the UK. Currently working as Head of Trade and Policy at the AmCham-Jordan. Prior positions include working for USAID economic development project and the Government of Jordan on EU funded economic partnership and SME development projects. Regional experience in Palestine (ASI project), Yemen (UNCTAD), Euro-Mediterranean partnership (GoJ).

Advisor to the Energy Charter Secretariat - worked with the MENA region. International experience working with the WTO in Geneva and European Commission in Brussels. In addition to representing Jordan in technical negations. Experience working in civil society and in securing and implementing donor funded projects.